CYBERSECURITY IN EUROPE 2025:
WHAT CIOs/CISOs REALLY WANT

Based on a survey of **371 IT & security leaders** across DACH & the UK

KEY **SHIFTS**

EXECUTIVE INSIGHTS

70% say regulations like **NIS2 & DORA** now shape IT strategy

48% of CIOs/CISOs demand **EU-based providers**

COMPLIANCE is now a **buying driver**, not just a checkbox

WHAT REALLY **MATTERS**

SELECTION CRITERIA

Top 3 Priorities

64% Integrity & Trust

62% Data Protection & Privacy

EU Sovereignty > Cost

46% EU-wide

58% DE

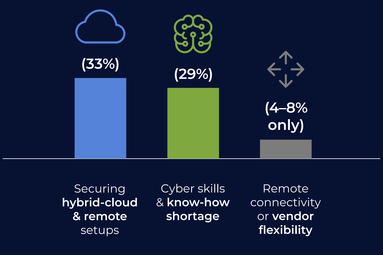
54% Finance

Lowest 3 Factors

- Vendor Lock-In
- ROI
- Pricing/Contract Flexibility

CHALLENGES FACING **SECURITY TEAMS**

TOP EXECUTION GAPS



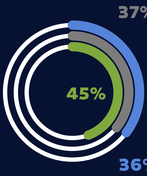
Securing **hybrid-cloud & remote** setups

Cyber skills & **know-how shortage**

Remote connectivity or **vendor flexibility**

REGULATION-DRIVEN **PROJECTS**

TOP 3 IT PROJECTS TRIGGERED BY NIS2, DORA, ETC.



- **Security operations** & incident/audit handling
- **Data visibility** & processing (SIEM etc.)
- **IT/OT convergence** & OT security

THE ROLE OF **MANAGED SERVICES**

WHAT ORGANIZATIONS NOW EXPECT FROM PROVIDERS

Architecture that fits real-world tech + structure

Support for configuration, changes, & incidents

Transparent operations & EU data handling

OT security across industries – not just manufacturing

Get the **full article of insights** at **https://bit.ly/45BA6uV**

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