

MDR Return on Investment (ROI)



AT A GLANCE

Increase your ROI with the Open Systems Managed Detection and Response (MDR).

Investing in Open Systems MDR pays off

With Open Systems MDR, you not only reduce your annual security costs by more than 50% and lower the impact of a security breach by up to 90%, but you simply get more value for your money. In addition, we support you in taking advantage of existing Microsoft investments such as Azure Sentinel and in making use of your existing security infrastructure.

Why Open Systems?

Tight integration of all components including various log sources, your existing Microsoft environment and the SASE technology stack let you leverage your investments and benefit from synergies. A unique DevSecOps model and built-in automation ensures 24x7 monitoring, expert-level support as well as effective response to incidents. Turn alerts into outcomes by adding contextual information such as additional threat intelligence, the Microsoft security community and the expertise of dedicated Security Analysts who know your environment.

	 MDR	Traditional MSSP or MDR Provider
What's in for you?		
	<p>Outcome: Get actionable inputs and directions</p> <p>Whitebox: Get the same insights to rich real-time data as the security analysts</p> <p>True insight: Alerting based on endpoint (EDR), network behaviour (NDR) and forensic tools</p> <p>Leverage investments: Get the return from existing Microsoft investments</p>	<p>Alerts: Get flooded with meaningless alerts</p> <p>Blackbox: Partial insights to limited after-the-fact data</p> <p>Log flooding: Focused on traditional perimeter security</p> <p>Low ROI: Bear the full costs of a new, disconnected MDR infrastructure</p>
Solid, cloud-based architecture		
	<p>Cloud-native: Based on Microsoft Azure Sentinel SIEM</p> <p>Tight integration: SASE stack integration enables detection and containment earlier in the kill-chain</p> <p>Fast deployment: Smooth integration of various security, cloud, endpoint and user log data</p> <p>Ecosystem: Get access to the Microsoft security community with all its benefits</p>	<p>Unknown: Potentially provision and manage your own SIEM</p> <p>Weak integration: Built on top of a variety of technologies from different vendors</p> <p>Slow deployment: Flat learning curve with a lot of manual integration effort</p> <p>Isolated: Stay within the boundaries of a single MDR vendor</p>
Premium Experience		
	<p>Partnership: Augmentation of your security team</p> <p>Security Experts: Dedicated security analysts</p> <p>Proactive: Continuous detection tuning and pro-active threat hunting</p> <p>Focus on required action: Active threat containment and alerting</p>	<p>Outsourcing: All responsibility on you</p> <p>Security Operations: Mainly tier 1 SOC analysts</p> <p>Reactive: Standardized alert automation with reactive threat detection</p> <p>Focus on notification: Rigid and ready-made threat notifications</p>



Open Systems is a secure access service edge (SASE) pioneer enabling enterprises to scale with managed, cloud-native, secure connections anywhere. Open Systems unifies networking and security to deliver Secure SD-WAN and MDR services that future-proof your business.