

External FAQ

Open Systems and Tiberium

What is the announcement?

On November 29, 2022, Open Systems announced the acquisition of Tiberium, a UK-based MSSP, for automation and collaboration technology to ensure our customers can mitigate cyberthreats with even greater speed and accuracy.

Who is Tiberium?

Tiberium is a UK-based managed security services provider that offers solutions for MDR/managed SOC, vulnerability scanning, and advisory services. As the first UK-based Microsoft Sentinel MSSP, a Microsoft Gold partner, and a MISA member, Tiberium boasts robust Microsoft expertise and leverages the Microsoft security and collaboration ecosystems extensively to deliver their solutions.

Why did Open Systems acquire Tiberium?

Open Systems acquired Tiberium for a combination of three main reasons:

- **Shared Microsoft Vision and Expertise:** Both Open Systems and Tiberium believe that security providers should reduce complexity in customer environments, not add to it. That's why both companies base their MDR services on the Microsoft security ecosystem, helping customers maximize their existing security and collaboration technology investments. As the first UK-based Microsoft Sentinel MSSP, Tiberium adds considerably to Open Systems' already robust Microsoft expertise. Like Open Systems, Tiberium is exclusively focused on the Microsoft Security Portfolio, a Microsoft Gold Partner, and member of MISA.
- **Accelerated Product Innovation:** At Open Systems, our core mission is to empower security teams to reduce risk and mitigate threats in their environment. A key component of delivering this mission is the ability to enable faster, more accurate decision-making and execution for our customers. With the acquisition of Tiberium, we gain advanced automation and collaboration capabilities that will help customers prioritize, decide, and act to reduce risk and mitigate threats faster than ever before. Examples include:
 - Automation – Tiberium's use of advanced automation for detection, investigation, and response enables the instant resolution of many incidents, and reduces the number of incidents requiring human intervention. For incidents requiring human investigation, the automation built into the Open Systems analyst workbench enables security analysts to make smarter decisions faster.
 - Collaboration – Tiberium's highly innovative use of Microsoft Teams as a security interface, leveraging Microsoft Cortana and Chatbots, shifts our collaboration model from point-in-time reporting to real-time interaction. Customers will have faster access to their



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designated SOC resources and to the critical information required to make faster decisions, using tools they already spend their time in.

- **Elevated Presence in UKI Market:** As a UK-based provider with customers in the financial and legal industries in the UK and EMEA, Tiberium accelerates our presence in these strategic markets and regions.

What is the value to Open Systems and Tiberium customers?

The acquisition of Tiberium accelerates Open Systems' mission to reduce risk and mitigate threats for our customers. Customers of both companies will benefit in the following ways:

Open Systems Customers

At Open Systems, our core mission is to empower security teams to reduce risk and mitigate threats in their environment. A key component of delivering this mission is enabling faster, more accurate decision-making, and execution for our customers. With the acquisition of Tiberium, we gain advanced automation and collaboration capabilities that will help customers prioritize, decide, and act to reduce risk and mitigate threats faster than ever before. Examples include:

- **Automation** – Tiberium's use of advanced automation for detection, investigation, and response enables the instant resolution of many incidents, and reduces the number of incidents requiring human intervention. For incidents requiring human investigation, the automation built into the Open Systems analyst workbench enables security analysts to make smarter decisions faster.
- **Collaboration** – Tiberium's highly innovative use of Microsoft Teams as a security interface, leveraging Microsoft Cortana and Chatbots shifts our collaboration model from point-in-time reporting to real-time interaction. Customers will have faster access to their designated SOC resources and to the critical information required to make faster decisions, using tools they already spend their time in.

Tiberium Customers

Tiberium customers can look forward to a number of benefits from the acquisition that will improve their ability to reduce risk and mitigate threats, including:

- **Localized Protection** – Together, Open Systems and Tiberium have the industry's deepest understanding of the Microsoft security stack, making us the best provider to help customers who have standardized on Microsoft get the most from their control plane. Additionally, our designated SOC engineers work in tandem with customers to understand their unique environments and leverage those insights to improve our ability to prevent, detect, and respond.



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- Robust Tier 2 and 3 SOC – In addition to the advanced automation of Tier 1 SOC operations delivered by Tiberium, customers will get the robust Tier 2 and 3 SOC support delivered by Open Systems' Mission Control, aided by the automation built into our analyst workbench, to investigate and respond to complex threats faster.
- Continuous measurement through AI and data science – The Open Systems data science team, consisting of top PhDs in data science who joined during our acquisition of Sqooba, continuously analyze the activity and behavior of our SOC analysts and customers to identify opportunities for improved automation and optimization.