

«The freedom to implement my own ideas motivates me»

The Open Systems consulting team has been strengthened since March 2006 by Silvio Guidon. Following his education as a TS telecommunications engineer, 40-year-old Guidon worked as a network engineer for Swissair and the canton of Zurich, and as Project and Service Manager for the American telecom provider MCI WorldCom. For the past four years, Guidon has been employed in the security consulting department of Celeris AG.

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Mr. Guidon, why did you move to Open Systems?

→ Open Systems offers me the possibility to tackle complex, security-relevant technical problems in a rapid and dynamic environment. Thanks to Open System's flat organizational structure, I can act out my entrepreneurial thinking and personal responsibility optimally. I find that the tremendous freedom to implement my own ideas is very motivating. Furthermore, there is a collegial, open and pleasant working atmosphere here.

You work in the consulting field. What does your job consist of precisely and how would you describe your normal day?

→ As a consultant, I primarily develop challenging solutions for small and medium sized companies, as well as large international groups and, together with the customer and a young, established team, implement them. In addition, my area of responsibility includes the servicing and development of existing and potential customers. My normal day centres around the current projects and needs of our existing and potential customers. Because of this, my job is extremely varied and multifunctional. I am on the road quite a lot, since discussions concerning global, or even local, plans frequently call for my presence on site.

What pleases you most about your job?

→ The constant challenge of getting my head around new customer projects, so as to work out optimum solution recommendations to satisfy the given requirements. And then, of course, to also present this solution in a structured and understandable way, and to realize it efficiently and professionally.

How do you personally judge Mission Control Security Services? And why, in your opinion, should any company rely on the services of Open Systems?

→ Personally, I am clearly enthusiastic about Mission Control Security Services. In my earlier professional career, I learnt about many different products and services. None of them has convinced me as much as the Open Systems approach. Discussions with existing customers repeatedly confirm to me that the high quality and reliability of its services are highly esteemed. Even at presentations to potential customers, I sense great interest. Why should a company count on our services? Quite simply because Open System's comprehensive and modular Mission Control Security Services are an important basis for all business-critical applications. They guarantee secure, stable and trouble-free operation of network and perimeter infrastructures, can be accurately budgeted, and are oriented to cost savings, thanks to their economy of scale. In addition, they guarantee the customer access

to the know-how of Mission Control Engineers, who operate quickly, competently and unbureaucratically at all times – round the clock, throughout the year.

What do you do in your leisure time after your work at Open Systems?

→ I find compensation for my work in my family. Most of all, we relax together through sport. Fistball and aerobatics are our present favourites. Whenever possible, we go away in our camper, scout out new regions and at the same time get to know interesting people. Then we like to enjoy something from the grill and drink a drop of good wine with them.



sig@open.ch

Name **Silvio Guidon**

Education **Telecommunications engineer TS**

Professional career **Network engineer
with Swissair and the canton of Zurich;**

Project and Service Manager at MCI

WorldCom; security consultant at Celeris

Job title **Security Consultant**

At Open Systems since **March 2006**